

Job Description

Title	Equity Product Specialist
Department	Marketing
Location	London
Reports to	Manager, Product Specialists
Contract	Permanent
Creation or replacement	Replacement

BACKGROUND

At Carmignac, we are partners actively committed to our clients, transparent in our investment decisions and always take responsibility for our actions. With capital entirely owned by its employees, Carmignac is one of the European leaders in asset management and operates from 7 different offices.

In London, we're looking for an Equity Product Specialist to join the Product Specialist team.

The successful candidate will join an established team covering Equity, Fixed Income and Cross-Asset strategies, with significant exposure to Portfolio Managers, Sales, Marketing and other investment and product functions, an independent financial asset management company founded in 1989 on three fundamental principles that are still valid today: entrepreneurial spirit, human intelligence, and active commitment.

The Product Specialist team acts as the link between our investment teams and our clients. Combining strong investment knowledge with an understanding of client needs and the competitive landscape, the team is responsible for translating investment decisions, portfolio positioning and performance into clear and compelling messages.

RESPONSIBILITIES

The successful candidate will progressively develop ownership of a range of equity strategies and become a key point of contact for both internal and external stakeholders.

The candidate will:

- Develop deep expertise in our equity strategies, including their investment philosophy and process, portfolio positioning, individual investment cases, performance drivers and risk characteristics.
- Work closely with Portfolio Managers and investment teams, participating in investment discussions and maintaining a detailed and up-to-date understanding of portfolios and market developments.
- Analyse portfolio performance and attribution, identifying and articulating the key drivers of absolute and relative performance.
- Translate investment thinking into compelling client messages, helping develop the key investment arguments, positioning and value proposition of our strategies.
- Support and increasingly participate in client interactions, including meetings, presentations, roadshows, webinars and responses to investment-related client questions.
- Partner closely with Sales teams to understand investor needs, provide investment expertise and support both business development and existing client relationships.
- Produce high-quality investment content, including presentations, portfolio updates, performance commentary, investment cases and other materials for clients & distribution teams.
- Ensure consistency and accuracy of investment messaging across Portfolio Management, Product, Sales and Marketing.
- Monitor financial markets and the competitive landscape, proactively identifying developments relevant to our strategies and clients.

PROFILE AND SKILLS REQUIRED

We are looking for someone with a strong investment mindset who combines analytical depth, intellectual curiosity and the ability to communicate investment ideas clearly.

The successful candidate will have:

- 3-7 years of relevant professional experience, ideally within asset management, in a Product Specialist, Investment Specialist, Portfolio Management, Equity Research, Fund Selection or closely related investment role.
- Strong knowledge of equity markets and a genuine interest in companies, investment strategies and portfolio construction. Ideally both in developed and emerging markets.
- Strong analytical and numerical skills, combined with the ability to turn complex investment information into clear, concise and compelling messages.
- Fluent in French and English. Another European language would be an advantage.
- Excellent written and verbal communication skills, with the ability to adapt investment content to different audiences.
- Strong organisational skills and the ability to manage multiple priorities and deadlines in a fast-moving environment.
- Strong interpersonal and collaborative skills, with the ability to build effective relationships with Portfolio Managers, investment teams, Sales and Marketing.

- A strong academic background, ideally in finance, economics, business or another relevant discipline. Professional qualifications such as the CFA would be an advantage.

WHY JOIN CARMIGNAC?

The position offers the opportunity to build a career at the intersection of investing and clients, with significant exposure to experienced Portfolio Managers and investment professionals.

The successful candidate will be close to the investment decision-making process while developing a broad understanding of how investment strategies are positioned, communicated and ultimately used by clients.

For someone with a strong interest in equity investing who enjoys both analysing investment ideas and communicating them, the position provides significant scope to develop into a recognised specialist on Carmignac's equity strategies and progressively take greater ownership of client relationships and product responsibilities.